

A group of people are silhouetted against a dark night sky, celebrating with sparklers. A tall, thin silhouette of a wind turbine stands in the background. The overall scene is festive and celebratory.

# ENGIE

## global energy management solutions



**ENGIE ACTS  
TO ACCELERATE  
THE TRANSITION  
TOWARDS  
A CARBON-NEUTRAL  
WORLD**



## ENGIE is a global reference in low-carbon energy and services

- Our purpose (“raison d’être”) is to act to accelerate the transition towards a carbon-neutral world, through reduced energy consumption and more environmentally-friendly solutions, reconciling economic performance with a positive impact on people and the planet

## Relying on renewable energy, gas, services to offer competitive turnkey solutions

- With our employees, our customers, partners and stakeholders, **ENGIE is a community of Imaginative Builders**, committed every day to more harmonious progress

## KEY FIGURES



**€60.1 Bn**

Turnover in 2019



Operating on  
**5 continents**



**170,000**

employees around the world

# AT ENGIE, WE ACT FOR TOMORROW'S WORLD

## MANAGING

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104.3 GW

## INVESTING IN INNOVATION

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€182M R&D  
€166M Start-ups

## PROTECTING THE PLANET

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-56% emissions  
between 2012  
& 2018  
93% low carbon  
activities

## INVESTING IN ACCESS TO ENERGY

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€ 25M

**ENGIE PROVIDES  
ENERGY MANAGEMENT  
SOLUTIONS,  
TO ENERGIZE  
A SUSTAINABLE WORLD**



# CREATING HIGH VALUE IN YOUR ENERGY MANAGEMENT



Operating at the heart of ENGIE our global energy management experts are specialized in **energy supply, market access & risk management, renewable energy services and power asset management**



With ENGIE leading the way towards  
**a carbon-neutral world**

we deliver a wide range of energy transition solutions to support our clients in greening their businesses for a sustainable world

## With a 1,400-staff

we operate around the world to provide our clients with best in class solutions, adapted to their specific and local needs **throughout the energy value chain**



As the market place for energy within ENGIE, we make our clients benefit from an expertise built on over more than 20 years managing one of the world's largest and most diverse energy portfolio including **power, gas, environmental and certificate products**

# BENEFIT FROM OUR GLOBAL NETWORK TO MAKE THE MOST OF YOUR ENERGY MANAGEMENT JOURNEY



**92%**  
client satisfaction  
(2019 client survey)



**1,400**  
employees  
around the world



**35+**  
exchanges  
worldwide



**16**  
offices worldwide  
& activities  
in 50 countries



**800+**  
client trust us



**8** main spots  
Paris, Brussels, Rome,  
Houston, Singapore,  
London, Madrid, Bucharest

**EnergyRisk**  
Awards 2020  
Winner  
Environmental products  
Corporate of the year

**EnergyRisk**  
Awards 2020  
Winner  
Electricity house  
of the year

**EnergyRisk**  
Awards 2020  
Winner  
Natural gas/LNG  
house of the year

**EnergyRisk**  
Commodity  
Rankings 2020  
Winner

**EnergyRisk** **ENGIE**  
Asia Awards  
2019 Winner  
Natural gas/  
LNG house  
of the year

**S&P GLOBAL PLATTS**  
GLOBAL ENERGY AWARDS  
2019 WINNER

# 4 EXPERTISE FIELDS TO PROVIDE YOU WITH INNOVATIVE AND CUSTOMIZED SOLUTIONS



## Asset management

First-class trading strategies to optimize the flexibility and the value of our clients



## Energy supply & global commodities

Tailor-made gas, power, LNG and biomass solutions worldwide

## Energy transition services

Customized solutions to help clients achieve their environmental goals including facilitating their consumption of renewables



## Risk management & market access

Bespoke structured solutions and hedging strategies

# 3 COMMITMENTS TO DRIVE YOUR PROJECTS



## DIGITAL

Digital innovations  
at the heart of our strategy



## COMPETITIVE ENERGY TRANSITION

A wide range of green  
solutions to help our clients  
in their transition to zero-carbon journey



## CORPORATE SOCIAL RESPONSIBILITY

Committed to upholding human  
rights and respecting environment

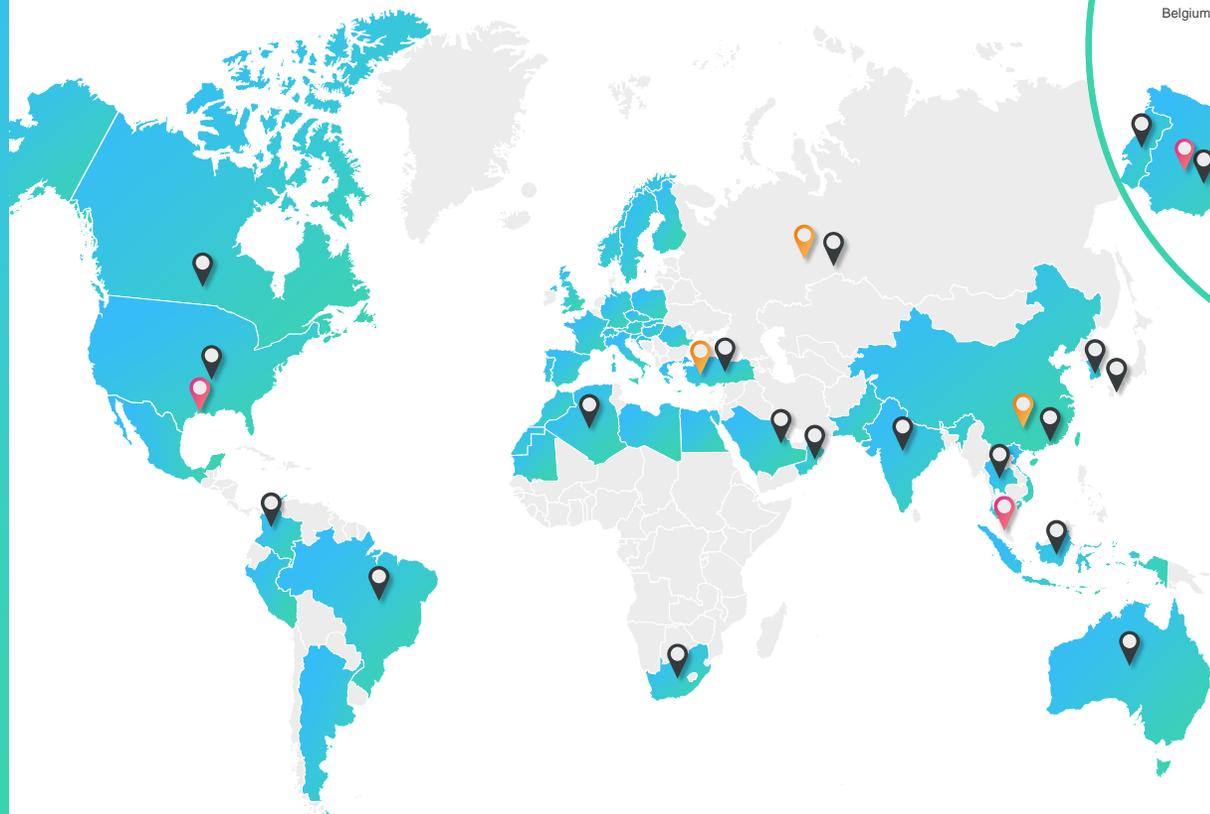


# OPERATING WORLDWIDE, ATTUNED TO YOUR LOCAL NEEDS



**A combination of global reach and strong local presence**

enables us to offer to our diversified client-base services tailored to their specific needs, and **respond to rapid changes in energy worlds** whether in mature or developing markets



**A global footprint across Europe, Asia-Pacific and the US**

**Activities in more than 50 countries**

**8 trading floors (Paris, Brussels, Rome, Houston, Singapore, Bucharest, London, Madrid)**

 Countries where the Group is present

 8 Trading platforms

 ENGIE Global Energy management solutions' teams

 Active counterparts

# SUPPORTING OUR CLIENTS ACROSS THE ENTIRE ENERGY VALUE CHAIN

Our solutions are each designed to meet your specific needs:



**Energy  
Producers**



**Governmental  
& Local Authorities**



**Financial Institutions, Hedge Funds  
& Trading Houses**



**Utilities**



**Renewable Asset  
Developers**



**Corporates & downstream  
industrial clients**



**Energy Prosumers\***

*\*Energy prosumers, also called active energy consumers, are defined as both consuming or producing energy*



**GEM Hub**

